

INDICATORS	TOTAL 2019	out of which:			
		Q1	Q2	Q3	Q4
I. OPERATING INCOME	1,545,093	359,010	406,860	363,083	416,140
a. Production sold	1,486,618	352,289	397,391	353,476	383,461
- sales of finished goods	1,479,422	350,771	396,537	351,122	380,992
- sales of residual products	60	15	15	15	15
- incomes from services rendered	6,776	1,414	749	2,249	2,364
- incomes from royalties	360	90	90	90	90
b. Income from sale of goods purchased for resale	30,405	5,482	8,200	8,295	8,428
1. Net turnover (a+b)	1,517,023	357,771	405,592	361,772	391,889
c. Changes in inventories of finished goods and work in progress	2,573	600	629	672	672
d. Other operating incomes	25,497	639	639	639	23,580
II. OPERATING EXPENSES	1,347,325	323,031	359,912	322,420	341,962
a. raw materials and consumables	749,716	180,045	199,956	179,349	190,367
- raw materials	629,893	149,447	169,986	151,896	158,563
- methane gas	85,634	22,463	21,522	18,532	23,117
- fuel	5,573	1,364	1,440	1,372	1,397
- packaging materials	5,171	1,373	1,387	1,173	1,238
- spare parts	10,849	2,381	2,265	3,319	2,885
- other consumables	10,119	2,418	2,706	2,450	2,545
- materials in the form of small inventory	2,357	570	620	575	592
- other materials not stored	120	30	30	30	30
b. other expenses (electricity and water)	262,166	66,147	69,510	60,506	66,003
- electricity	177,400	45,656	47,406	39,515	44,822
- water, nitrogen	84,767	20,491	22,103	20,991	21,181
c. goods for resale expenses	25,934	4,637	7,037	7,069	7,192
d. staff cost	139,138	31,630	38,765	31,831	36,911
- salaries	125,545	28,534	34,953	28,764	33,293
- employee luncheon vouchers	5,714	1,429	1,429	1,429	1,429
- the insurance contribution for work	2,825	642	786	647	749
- other social security contributions	5,054	1,025	1,597	991	1,440
e. depreciation and amortisation	64,278	14,827	15,143	17,154	17,154
f. Third party services	71,791	15,953	19,232	19,190	17,415
- repair expenses	20,425	3,778	5,270	6,895	4,483
- rental expenses	2,400	600	600	600	600
- insurance premiums	2,596	815	815	815	150
- courses and examination	720	180	180	180	180
- commissions and fees	876	219	219	219	219
- protocol	242	61	61	61	61
- promotion and advertising	363	91	91	91	91
- transport	29,354	6,814	7,815	7,087	7,638
- travel	491	123	123	123	123
- postage and telecommunications	216	54	54	54	54
- bank commissions and similar charges	705	176	176	176	176
- other third party services, out of which:	13,402	3,042	3,829	2,890	3,641
g. Bucharest office expenses	9,300	2,325	2,325	2,325	2,325
h. other taxes, duties and similar expenses	5,078	1,483	1,057	1,483	1,057
i. compensations, donations and assets disposed	1,099	275	275	275	275
j. expenses with the environment protection	18,825	5,710	6,614	3,238	3,262
k. impairment of risk and expenses	0	0	0	0	0
III. OPERATING PROFIT(+)/LOSS(-)	197,768	35,979	46,948	40,663	74,178
IV. FINANCIAL REVENUES	1,792	847	315	315	315
V. FINANCIAL EXPENSES	72,582	19,355	18,952	16,909	17,366
VI. FINANCIAL PROFIT(+)/LOSS(-)	-70,790	-18,508	-18,637	-16,594	-17,051
VII. TOTAL INCOME	1,546,885	359,857	407,175	363,398	416,455
VIII. TOTAL EXPENSES	1,419,907	342,386	378,864	339,329	359,328
IX. PROFIT/LOSS BEFORE TAX	126,978	17,471	28,311	24,069	57,127
X. INCOME TAX	20,317	2,795	4,530	3,851	9,140
XI. NET PROFIT/LOSS	106,662	14,676	23,781	20,218	47,987

EBITDA	262,046	50,806	62,090	57,817	91,332
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ADMINISTRATOR,
VUZA STEFAN